

Press Release

38% Year-on-Year Growth in Advertised Procurement, Supply Chain and Logistics Jobs drives strong Salaries

Zurich/Geneva, 29. March 2017. Advertised jobs have increased in the procurement, supply chain and logistics ("PSC") by an average of 38% between March 2016 and March 2017, according to the Michael Page Swiss Job Index. As a result, salary packages in the PSC industry have remained strong and are now rivalling those of the finance industry, in some roles. For example, directors can earn over CHF 200,000 with the opportunity to add 10-30% from bonuses (see table below). In addition, top candidates for sought-after roles can expect to receive multiple offers.

This strong year-on-year growth was the result of pressure on the profit margins of Swiss-based companies and the world-beating resilience of the national supply chain. The PSC job categories showing the strongest growth in advertised job vacancies (March 2016 – March 2017) were:

- Logistics Specialist +51%
- Inventory Planner +42%
- Purchasing Specialist +19%

Procurement and Supply Chain Directors Highest Paid

The following table provides an overview of salary levels for the key types of PSC roles:

Purchasing

Position	Minimum	Maximum	Bonus %
Procurement Coordinator	60'000	90'000	0 to 5
Buyer	75'000	120'000	0 to 15
Category/Commodity Manager	100'000	160'000	5 to 20
Procurement Manager	120'000	180'000	10 to 25
Procurement Director	160'000	250'000+	20 to 40

Logistics

Position	Minimum	Maximum	Bonus %
Import/Export Specialist	55'000	90'000	0 to 5
Logistics Coordinator	75'000	100'000	0 to 5
Warehousing Manager	75'000	120'000	0 to 10
Logistics Manager	100'000	170'000	5 to 15
Logistics Director	145'000	220'000	10 to 30

Supply Chain

Position	Minimum	Maximum	Bonus %
Master Data Specialist	60'000	100'000	0 to 5
Supply Chain Analyst	70'000	120'000	0 to 5
Supply/Demand Planner	75'000	130'000	0 to 10
Supply Chain Manager	120'000	180'000	10 to 25
Supply Chain Director	170'000	260'000+	15 to 40

Customer Service

Position	Minimum	Maximum	Bonus %
Customer Service Representative	60'000	95'000	0 to 10
Customer Service Manager	90'000	130'000	5 to 20
Customer Service Director	130'000	200'000	10 to 30

Methodology: Our Salary Factsheet benchmarks profiles across Switzerland. The information provided in this survey comes from three different sources: our database, various recruitment assignments managed by our consultants, and years of experience within the Swiss market. The figures listed are the average annual salaries in CHF.

In companies where salary levels are capped, due to the current economic environment, employers have instead opted for increasing ancillary benefits to attract top talent. Such benefits include, for example, gym memberships, parking, and counting the time worked in public transport as part of the legal working time.

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“The outlook for the rest of the year remains positive from both an employer and candidate perspective”, according to Nicolai Mikkelsen, Director, Michael Page. “We are already seeing especially strong demand for inventory supply chain and third-party manufacturing planning specialists. At the same time, there is an increasingly strong supply of qualified candidates with a Swiss working background thanks to the local educational opportunities, the depth of the PSC industry and the growing awareness amongst candidates of the opportunities in the industry”.

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Michael Page

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